



**DIRECTORATE OF TECHNICAL EDUCATION AND TRAINING, ODISHA, CUTTACK**

No. 9579 /Dt. 5-7-19

Response to queries raised by prospective bidders in Pre-Bid meeting dated **29.06.2019 at 11.00AM** at DTE&T, Odisha, Killamaidan, Buxibazar, Cuttack against **NIT No. 8471 dated 06.06.2019** in the RfP for 'Engagement of Professional Agency for Training of Life Skills including Employability Skill subject in Government ITIs of Odisha'

RfP	Provision in RFP	Query	Remarks																			
1.5 Consortium	Keeping in view the scope of work, Consortiums / Joint Ventures are NOT allowed. Proposals from Bidders, applying individually shall be considered for evaluation. Firms applying in consortium / joint venture shall be summarily rejected. Firms/Agencies desirous of participating in this Bid should not have been debarred / blacklisted by any Central or State Government / Public Sector Undertaking.	1.5 Consortium  Two Institutions / Organizations are coming under two different Board of Controls but headed by same person i.e., One is Educational Trust and the other one is business organization whether they will be treated as one organization for participating in the tender/	Not allowed, this will be as per existing provisions of RfP																			
18.2 Pre-Qualification / General Eligibility Criteria:	The Bidders who qualify all the following criteria shall be qualified for submission of this RFP documents: Must be a legal entity (Authentic Proof) Has rendered 'Employability Skills / Soft Skills' training services to minimum of 10,000 (ten thousand) trainees (training completed) prior to the date of submission of this Bid Document(s) during the last 3 years (Authentic Proof) Must have an average annual turnover from training services of at least Rs.5 Crore over the last 3 financial years. (Authentic Proof) Must be an Income Tax Assesse for the last 3 (three) years. Certified copies of the IT returns filed by the firm in the last three years to be furnished. Should not have been black-listed by any Central or State Government(s) / Public Sector Undertaking. Has submitted the required non-refundable Processing Fee of Rs. 5,000/- in the shape of Demand Draft drawn at any Nationalized Bank in favour of Director of Technical Education and Training, Odisha payable at Cuttack	18.2 Pre-Qualification / General Eligibility Criteria: The Bidder must have an average annual turnover from training services of at Rs. 5 Crore. In our case it is a trust under which two technical institution are grouped like Diploma Engineering & ITI imparting education to the students which need to be considered as part of training services.	No. It should be from training service.																			
<b>Annexure B (ii) FINANCIAL PROPOSAL</b>	Name of Work: "Proposal for Engagement of Professional Agency for Training of Life Skills including Employability Skill subject in Government ITIs of Odisha" <table border="1"> <thead> <tr> <th rowspan="2">Details</th> <th colspan="3">Amount in Rs.</th> </tr> <tr> <th>Contribution of DTE&amp;T</th> <th>External fund contribution by the Agency</th> <th>Total</th> </tr> </thead> <tbody> <tr> <td>Rate per student per annum</td> <td></td> <td></td> <td></td> </tr> <tr> <td>GST</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Total Training Cost per Student per annum (Including GST) in Rs.</td> <td></td> <td></td> <td></td> </tr> </tbody> </table> Note: GST as applicable shall be paid extra.	Details	Amount in Rs.			Contribution of DTE&T	External fund contribution by the Agency	Total	Rate per student per annum				GST				Total Training Cost per Student per annum (Including GST) in Rs.				<b>Annexure B (ii)</b>  Kindly clarify the column contribution of DTE&T and External fund contribution by the Agency.  What is the mathematical relation of payment to the Agency when No. of students i.e., 27419 nos. varies widely in (-ve) direction. In that case is there any assured amount to be paid to the Agency / Bidder since the financial	External fund contribution means CSR contribution from Industries  The selected agency will take care reduction of rate of dropouts in ITIs.
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	<p>No conditions should be attached to the price proposal. The amount should be quoted in both figure and words. In case of discrepancies in the prices mentioned in the figure and word, the prices mentioned in the words shall be considered as final price.</p> <p>Agency shall quote all-inclusive Cost (i.e. cost should be inclusive of taxes, transportation, study material, training/hand-holding, lodging/ boarding, remuneration for staff, insurance, and all other expenses) for successful completion of training.</p> <p><i>(Note: The financial proposal shall be exclusion of support under CSR / Trust / Philanthropic sources)</i></p>	proposal is based on no. of students "Rate per student per Annum".																												
Annexure-A4 (4)	<p>Working Experience / Ability of the Bidder in similar assignments (Ability to bring in external funding from CSR / Trust / Philanthropic sources)</p> <p>The following information should be provided in the format below for each Eligible Project for which your firm was legally contracted by the Client stated as a single entity.</p> <table border="1"> <thead> <tr> <th>SN</th> <th>Assignment Name</th> <th></th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Name, fax, email of the Client Representative:</td> <td></td> </tr> <tr> <td>2</td> <td>Time when the assignment was carried out : Start Date End Date</td> <td></td> </tr> <tr> <td>3</td> <td>Location</td> <td></td> </tr> <tr> <td>4</td> <td>Value</td> <td></td> </tr> <tr> <td>5</td> <td>Narrative Description of the Scope of work</td> <td></td> </tr> <tr> <td>6</td> <td>Description of Actual Services provided</td> <td></td> </tr> <tr> <td>7</td> <td>Status of the assignment</td> <td></td> </tr> <tr> <td>8</td> <td>Total amount leveraged</td> <td></td> </tr> </tbody> </table> <p>Signature, name and designation of the authorized signatory) IMPORTANT: Use separate sheet for each Eligible Project Please provide proof of eligible projects undertaken like a copy of completion certificate from the client/Copy of work order/copy of agreement etc. <u>The submitted testimonial MUST contain detailed description of assignment .</u></p>	SN	Assignment Name		1	Name, fax, email of the Client Representative:		2	Time when the assignment was carried out : Start Date End Date		3	Location		4	Value		5	Narrative Description of the Scope of work		6	Description of Actual Services provided		7	Status of the assignment		8	Total amount leveraged		<p>For Annex A4 (2) what are contract value and other things we have to mention as this is not for projects, this is asking for skill trainers.</p> <p>Being a government body can NIESBUD exempted from EMX (Bid Security Deposit) of Rs. 5 lakh.</p>	<p>Contract Value of training services out of which the amount of CSR from industries leveraged previously.</p> <p>Adequate proof for exemption to be submitted</p>
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Annexure A6	Income Tax Returns from FY 2015-16 to 2017-18 (3 years)	Annexure A6 Income Tax Returns from FY 2015-16 to 2017-18 (3 years)	Yes, it should be separately for each year.																											
Annexure A8	Profile / CV of Project management Team at the State level to be deployed for the assignment in Odisha	Annexure A8 Profile / CV of Project management Team at the State level to be deployed	For monitoring at the State level and providing data to Directorate.																											

(Reghu G)

DTE&T, Odisha, Cuttack